

Making Headlines: Susan Eastridge

Growth, Structure of On-Campus P3 Deals in Focus at InterFace Student Housing "Meet the Money", April 8 in New York City

<http://www.signup4.net/Public/ap.aspx?EID=INTE1975E>

February 21, 2010

FEATURED PANEL:

A graphic banner for a panel discussion. At the top, a black bar contains the title "The Outlook for On- and Off-Campus Public/Private Partnership (P3) Development" in white text. Below this, four individual portraits of the panelists are arranged horizontally. Each portrait is accompanied by the person's name and their title and company in a dark blue box.

The Outlook for On- and Off-Campus Public/Private Partnership (P3) Development

			
Tom Trubiana <i>Senior Vice President & Chief Investment Officer</i> Education Realty Trust, Inc.	Jim Short <i>President & CEO</i> Campus Living Villages (CLV), U.S. Division	Greg Blais <i>President</i> Ambling University Development Group	Susan Eastridge <i>Chief Executive Officer</i> Concord Eastridge, Inc.

Increasing demand for new and improved student housing combined with decreasing state support and depressed endowments make private partnerships an attractive option for colleges and universities needing to build student housing. This panel will focus on the reasons both private developers and colleges/universities are increasingly moving toward this model and working more closely together, ownership, management and control questions and issues, what kind of lease structure (ground, operating, capital) works for what kind of deal, and the myriad of other factors involved with bringing a public/private partnership deal together and making it work.